

Getting into your company car.

A guide to the benefits of company motoring from Lex Autolease.



Taking a fresh look at company cars.

Ever since companies started offering their employees a cash alternative to company cars, people have faced a dilemma – should they take the car or the cash?

For a while it seemed like the cash was often a better option. But now, many people are returning to company cars.

Here's why:

Benefits of company motoring at a glance.

- A simple and straightforward process.
- No unexpected bills.
- No depreciation worries.
- Hassle-free new car ownership experience.
- Improved fuel efficiency and safety.
- Lex Autolease convenience for all servicing and maintenance.

An attractive option.

Keen to encourage their employees back into safer, smarter vehicles, many companies have improved their company car schemes, offering great choice and benefits through Lex Autolease. Also, the Government has made low CO2 company cars more attractive.

The new car feel.

There's nothing like the feeling of getting into a brand new car. Not only is it an exciting experience but it can also be safer, more fuel efficient and kinder to the environment. It can also make a better first impression with your customers, which can count for a lot.

Value for money.

With a company car, there's no depreciation to worry about, plus you don't have to sell it when it's time to get a replacement. Just hand back the keys and choose your next one.

No unexpected bills.

Regular servicing, tyres, repairs, road fund licence, insurance, breakdown cover – it all adds up. But with a company car there are never any unexpected bills.

Total convenience of Lex Autolease.

With a company car from Lex Autolease, a single phone call is all it takes to arrange any maintenance, repairs or routine services. We'll collect your car, lend you a temporary replacement and then return your vehicle, washed and vacuumed, when the work has been done.

Avoid the risks of personal leasing.

Some cash takers opt for a personal lease on a new car. But what if the cash allowance is lost due to redundancy? In this case, you would still be expected to keep up the monthly payments. Those who try to settle early may also be faced with a penalty payment from the finance provider. With a company car you avoid this risk.

Facts and figures.

Typical costs of private ownership.

If you own a Ford Focus 1.6 Zetec S 5-door or similar car, and drive 20,000 miles each year, this is what your annual costs¹ are likely to be even before you consider depreciation and finance:

1 x business insurance @ £500	£500
2 x service @ £125	£250
2 x tyres @ £94	£188
1 x road fund licence @ £155	£155
1 x breakdown cover @ £110	£110
1 x exhaust ²	£75
Brakes pads/discs	£110
Total	£1,388

¹ Estimated and approximate.

² The average lifespan of an exhaust is 100,000 miles. This figure shows the annual cost if spread over 5 years.

Take the same car under your company car scheme and Lex Autolease will take care of these costs.

How company car tax is calculated.

With company car ownership you are liable to pay tax. This is calculated by taking the list price of the car and its accessories, less any cash you've put towards it, (the 'taxation list price') and multiplying by the 'appropriate percentage'.

The appropriate percentage ranges from 10% to 35% (excluding ultra light or zero emission cars), depending on the car's official CO₂ emissions figure. Cars that create the most pollution have the highest appropriate percentage and attract the most in tax.

A small additional supplement is applied to diesel cars because they create more pollution than petrol cars.

Company car taxation.

CO ₂ (g/km)	Taxable % of list price		
	2010/11	2011/12	2012/13
0 [†]	0	0	0
1-75	5*	5*	5*
76-99	10*	10*	10*
100-104	10*	10*	11*
105-109	10*	10*	12*
110-114	10*	10*	13*
115-119	10*	10*	14*
120	10*	10*	15*
121-124	15*	15*	15*
125-129	15*	15*	16*
130-134	15*	16*	17*
135-139	16*	17*	18*
140-144	17*	18*	19*
145-149	18*	19*	20*
150-154	19*	20*	21*
155-159	20*	21*	22*
160-164	21*	22*	23*
165-169	22*	23*	24*
170-174	23*	24*	25*
175-179	24*	25*	26*
180-184	25*	26*	27*
185-189	26*	27*	28*
190-194	27*	28*	29*
195-199	28*	29*	30*
200-204	29*	30*	31*
205-209	30*	31*	32*
210-214	31*	32*	33**
215-219	32*	33**	34***
220-224	33**	34***	35
225-229	34***	35	35
230-234	35	35	35
235 or over	35	35	35

Diesel supplements: * add 3% ** add 2% *** add 1% . Diesel supplement waived if Euro IV emission standard met and the vehicle is registered before 1st January 2006 for 2010/2011 tax year. The diesel supplement will be

Steps to work out your personal tax liability.

1. Obtain the taxation list price of the car.
2. Adjust for accessories.
3. Deduct any capital contributions.
4. Calculate the adjusted value.
5. Check the official CO₂ emissions figure of your car and round it down to the nearest 5g/km.
6. Check the latest CO₂ emissions scale charge using the table.
7. Multiply the adjusted value of the car by the appropriate percentage for the tax year that you're interested in. Deduct any contributions for private use or trade up. You will be left with the taxable sum.
8. Multiply the taxable sum by either 20%, 40% or 50% (depending on whether you are basic rate, higher rate or additional rate taxpayer) to calculate the company car tax you would pay.

Alternatively, use our online car tax calculator to work out your company car tax liability at www.lexautolease.co.uk/car_tax_calculator.

applied to all cars from April 2011. The £80,000 P11D cap on list price will be abolished from April 2011.

[†]Zero emissions means cars incapable of producing CO₂ emissions under any conditions when driven.

Examples	Tax list price	CO ₂ rate	Tax rate	Cost per annum	Cost per week
Audi A3 Sportback 1.6 TDI SE	£19,650	x 13%	x 20%	= £511	/ £10
	£19,650	x 13%	x 40%	= £1,022	/ £20
	£19,650	x 13%	x 50%	= £1,277	/ £25
Vauxhall Astra 1.7 CDTi 16V 110 EcoFlex Exclusiv Sport	£20,495	x 13%	x 20%	= £533	/ £10
	£20,495	x 13%	x 40%	= £1,066	/ £20
	£20,495	x 13%	x 50%	= £1,332	/ £26

The costs have been rounded up to the next whole number. As you can see, if you choose carefully it's possible to obtain a brand new car, with high specifications, for a fairly modest contribution.

The extra convenience of a company car from Lex Autolease.

Modern cars are reliable but they still need regular servicing. And if you personally own the car, you'll have the hassle of booking it in, dropping it off, arranging alternative transport, and eventually collecting it – as well as paying the bill.

With a company car, you'll find things a lot more convenient. When it's time for a service, or if you need a repair, simply phone our industry-leading service.

We'll book the vehicle into one of 1,400 Lex Autolease-approved service centres, collect it, have the work done, wash and vacuum it, and return it on the same day.

And if it looks like the work will take longer than a day, we'll even lend you a replacement car*. Alternatively, we can send a mobile servicing unit to the location of your choice.

Lex Autolease takes care of it.

- Quick, convenient, same day service.
- Access to a national network of garages.
- Free collection and delivery.
- Courtesy loan cars when appropriate.
- Free wash and vacuum.

Replacement vehicles*:

If it looks like your car is going to be off the road for a while, we will lend you a replacement for as long as it takes.

24-hour RAC breakdown assistance.

Wherever you are, 24 hours a day, 365 days a year, at home or abroad, one call to us is all it takes to get you mobile again.

Windscreens*:

Need a replacement windscreen? Call us and we'll organise everything with Auto Windscreens on your behalf.

Tyres, batteries and exhausts.

Don't waste any time when you need to replace the tyres, battery or exhaust. Just contact our team and they'll book you in to your nearest Kwik-Fit outlet or arrange for one of Kwik-Fit's mobile units to come to you.

* May be chargeable. Check your company car policy for details.

So, is it better to choose a company car, or should you take the cash?

It all depends on your personal circumstances and what you want from a car but, for a lot of people, taking the company car option makes a great deal of sense.

Get a quote from Lex Autolease.

At Lex Autolease, we make it easy to calculate your tax liability by clearly highlighting the CO₂ figure on every car. Ask for a quote today. It won't cost you anything and you could be pleasantly surprised.

Trust Lex Autolease.

Building on a heritage of motoring excellence that stretches back more than 50 years, our fleet now includes more than 300,000 cars and vans, supporting a customer base of more than 30,000 businesses.

To find out more, contact your Relationship Manager or

Visit:

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Email:

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