

# Helping you make the right decisions for your Public Sector fleet.

Our independent consultancy review is designed to ensure you find the right balance when structuring your company vehicle policy.



# Since 1998, Lex Autolease have been working in partnership with the Public Sector to provide best value pricing and leading levels of service for company vehicles.

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Our Public Sector division currently has a fleet size of more than 23,000 vehicles across a number of market areas, including central and local government, the National Health Service, education authorities, housing associations and the emergency services.

This includes supply under a number of tendered framework agreements such as HM Revenue & Customs, Office of Government Commerce (Pan-Government), Central Buying Consortium, Eastern Shires Purchasing Organisation, Procurement Agency for Essex, Sector Treasury Services, NHS Purchasing & Supply Agency, NHS Scotland National Procurement, Northern Ireland Central Services Agency and Higher Education National Purchasing.

With increasing pressures on the Public Sector to improve cost efficiencies whilst still attaining reduced CO2 levels, adhering to corporate social responsibility guidelines

and giving your employees choice, we've designed a consultancy review package to give you long-lasting, sustainable benefits.

Our expertise comes from years of experience within the corporate environment where we have been saving significant costs for a range of different companies of all sizes.

The results of the review are aimed at producing a fleet management policy for both cars and light commercial vehicles which deals with their full life cycle – from funding, acquisition and in life operation to disposal and replacement. In addition, many companies have benefited from factoring in the full range of economic and legislative variables within their fleet policy.

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## Who we are

Lex Autolease is one of the UK's largest fleet management and funding specialists, owning 1 in 75 vehicles on the road. The company is a wholly owned subsidiary of Lloyds Banking Group plc which provides the financial backing to develop cost-effective bespoke fleet solutions across the private and public sector markets.

Located at four core sites in Birmingham, Cheadle, Amersham and Bury, around 1,750 employees provide the customer service, financial, technical, sales and marketing delivery to each of our business areas.

## What is provided

Our team of dedicated consultants span a range of specialities and will tailor a review specifically to meet your needs, whichever part of the Public Sector you operate in. The review scope can include, but is not limited to:

- **Environment** - Determine the best policy and choice with the specific objective of lowering your fleet's total emissions.
- **Duty of Care** - Review of current health and safety and corporate risk policy and procedures to make recommendations on improvements including Work Related Road Safety procedures and risk control systems/training.
- **Grey Fleet** - Provide a full study on all aspects of the grey fleet to include cash takers and casual users.
- **Commercial vehicles** - A complete review of commercial vehicle policies, practices and suitability.
- **Car allowance amounts and actual cost** - Analyse the current car allowance amounts and determine the optimum levels (to include Whole Life Costs).
- **Cash allowance amounts and mileage reimbursement** - Review current cash allowance & mileage reimbursement policy against industry best practice.
- **Accident management and insurance** - Analyse all aspects of current accident and insurance provision to determine optimum policy.
- **Policy review** - Analyse the supporting documentation of the entire current fleet policy to make recommendations using industry best practice.
- **End of life costs and revenue** - Analyse the current process for disposing of owned assets with the aim of maximising sale proceeds and/or minimising auction costs.
- **Replacement cycle** - Determine the optimum replacement cycle for a vehicle.
- **Tyre management** - Assess the current maintenance standards of vehicle's tyres and pressure, recommending any improvement or process/product necessary.
- **Eligibility**- Review the optimum eligibility criteria for a company vehicle and/or cash allowance.
- **Drivers' contribution** - Review vehicle benchmarking and determine any private use contribution and/or trade down policy.
- **Vehicle choice list** - Determine the optimum set of vehicles and specifications that match objectives on cost, choice and responsibility that are also fit for purpose.

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## Timescales and costs

We'll charge you a simple, one-off fee for a full review which will concentrate on all relevant areas of your business and include a comprehensive set of recommendations. The fee will vary depending upon the scope, size, time and expenses associated with the review. However, our fair and transparent pricing policy will also mean you will know actually how much you will have to pay and the kind of results you can expect.

Typically, a full review will take around three months to complete. Generally a month is allowed for the data collection, six weeks for the analysis and two weeks to provide the executive recommendations.

Our reviews are carried out on a wholly independent basis and are totally impartial. We'll recommend the best solution to you, whether that means funding vehicles from us or not.

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# Lex Autolease

For more information on how Lex Autolease can help your fleet management policy strike the right balance between cost, choice and responsibility, please contact us now.

**Visit:** [www.lexautolease.co.uk](http://www.lexautolease.co.uk)

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